SCOTIABANK TRINIDAD AND TOBAGO LIMITED

FINANCIAL RESULTS FOR THE PERIOD ENDED 31 JULY 2017



To Our Shareholders

The Directors are pleased to announce that Scotiabank Trinidad and Tobago Ltd ("the Group") realized income after taxation of \$174 million for the quarter ended 31 July 2017, an increase of \$15 million or 9% over the same period last year. Year to date income after taxation was \$507 million, an increase of \$40 million or 9% when compared to the prior year.

The increase in income is attributable to higher net interest income which increased by \$90 million or 11% over the corresponding period last year, mainly driven by strong retail loan growth and higher income from investment securities. Total assets increased by \$0.5 billion or 2% year over year and ended the period at \$23.9 billion mainly driven by growth in loans and investments. Our deposit portfolio also increased by \$0.2 billion or 1% over the prior year as our customers continue to invest with confidence in the Bank.

The Group continues to improve its operational efficiency as evidenced by a lower productivity ratio of 39% compared with 43% in the comparative period last year. Loan loss expenses increased by \$26 million year over year as the Group continues to exercise a prudent risk management approach in providing for loan loss impairments in this challenging economic environment. The credit quality of our loan portfolio however continues to be strong as the ratio of non-accrual loans to total loans stood at 1.93% at the end of this period, compared with 2.12% recorded at the end of fiscal 2016.

Based on these results, the Directors are pleased to announce a quarterly dividend of 50 cents per share (2016 - 40 cents) payable on 20 October 2017 to shareholders on record as at 20 September 2017.

12 September, 2017

Brendan King Chairperson Anya M. Schnoor Managing Director

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (STATED IN \$'000)

	UNAUDITED As at 31 July 2017	UNAUDITED As at 31 July 2016	31 (AUDITED As at October 2016
ASSETS Cash on hand and in transit Due from banks and related companies Treasury bills Deposits with Central Bank Net loans to customers Investment securities Investment in associated companies Deferred tax asset Property, plant and equipment Miscellaneous assets Goodwill	\$ 118,885 1,290,224 3,541,832 2,867,590 13,899,506 1,824,027 30,141 7,450 245,392 99,969 2,951	\$ 149,699 1,345,682 2,874,781 2,942,845 13,412,801 2,308,341 27,191 249,954 83,172 2,951	\$	146,203 880,433 3,065,375 3,216,409 13,275,224 2,267,880 29,875 10,572 250,967 74,353 2,951
TOTAL ASSETS	\$ 23,927,967	\$ 23,397,417	\$	23,220,242
LIABILITIES AND SHAREHOLDERS' EQUITY LIABILITIES Deposits Due to banks and related companies Other liabilities Taxation payable Policyholders' funds Deferred tax liability	\$ 18,017,951 35,231 620,039 56,657 1,310,629	\$ 17,852,014 99,389 425,650 28,989 1,192,432 34,863	\$	17,571,183 42,555 401,293 104,517 1,227,157
TOTAL LIABILITIES	\$ 20,040,507	\$ 19,633,337	\$	19,346,705
SHAREHOLDERS' EQUITY Stated capital Statutory reserve fund Investment revaluation reserve Retained earnings TOTAL SHAREHOLDERS' EQUITY	\$ 267,563 678,032 4,057 2,937,808	\$ 267,563 667,563 267 2,828,687 3,764,080		267,563 667,882 3,156 2,934,936
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 23,927,967	\$ 23,397,417	\$	23,220,242

CONSOLIDATED STATEMENT OF INCOME (STATED IN \$'000)

	Thre	IAUDITED e months ended July 2017		UNAUDITED Three months ended 31 July 2016		UNAUDITED Nine months ended 31 July 2017		UNAUDITED Nine months ended 31 July 2016	31	AUDITED Year ended October 2016
NET INTEREST AND OTHER INCOME					_					
Net Interest Income Other Income	\$	317,896 118.624	\$	295,888 112,626	\$	929,449 381,647	\$	839,091 356,456	\$	1,129,039 479,221
Total Revenue		436,520	_	408,514	_	1,311,096	_	1,195,547	_	1,608,260
NON-INTEREST EXPENSES		173,682		170,676		511,912		511,732		691,458
INCOME BEFORE TAXATION AND LOAN LOS	S	262,838		237,838		799,184		683,815		916,802
Loan loss expense		21,438		23,594		79,930		53,773		76,780
INCOME BEFORE TAXATION		241,400		214,244		719,254		630,042		840,022
Provision for taxation		67,657		55,108		212,725		163,215		214,797
INCOME AFTER TAXATION	\$	173,743	\$	159,136	\$	506,529	\$	466,827	\$	625,225
Dividends per share Earnings per share		50.0c 98.5c		40.0c 90.2c		150.0c 287.2c		120.0c 264.7c		300.0c 354.5c

CONSOLIDATED STATEMENT OF TOTAL COMPREHENSIVE INCOME (STATED IN \$'000)

	Thre	NAUDITED ee months ended July 2017	Т	UNAUDITED hree months ended 31 July 2016	Ni	NAUDITED ne months ended I July 2017	UNAUDITED Nine months ended 31 July 2016	31	AUDITED Year ended October 2016
NET INCOME FOR THE YEAR	\$	173,743	\$	159,136	\$	506,529	\$ 466,827	\$	625,225
OTHER COMPREHENSIVE INCOME Remeasurement of defined benefit liability (asset), net of tax Revaluation of		(1,753)		17,901		256	17,901		36,612
available-for-sale investments, net of tax	_	1,301		5,496		901	2,791		5,680
TOTAL COMPREHENSIVE INCOME, ATTRIBUTABLE TO EQUITY HOLDERS	\$	173,291	s	182,533	\$	507,686	\$ 487,519	\$	667,517

SCOTIABANK TRINIDAD AND TOBAGO LIMITED



Statutory Investment Reserve Revaluation Reserve

Retained Total Earnings Shareholders'

Equity

FINANCIAL RESULTS FOR THE PERIOD ENDED 31 JULY 2017

CONSOLIDATED STATEMENT OF CASH	FLOWS	(STATED IN	\$'000)			
	Nine m	UNAUDITED nonths ended 31 July 2017	UNAUDITED Nine months ended 31 July 2016		31 0	AUDITED Year ended October 2016
Cash flows from operating activities Net income after taxes Change in loans Change in deposits Taxation paid Other adjustments to reconcile income after taxation to net cash from operating activities	\$	506,529 (628,432) 447,497 (256,455) 852,808	\$	466,827 (335,154) 1,015,193 (158,717) 524,632	\$	625,225 (214,211) 734,140 (211,553) 318,797
Net cash from operating activities	\$	921,947	\$	1,512,780	\$	1,252,398
Cash flows used in investing activities Change in Treasury Bills with original maturity date due over 3 months Change in investments Purchase of property, plant and equipment Proceeds from disposal of property, plant & equipment	\$	(487,364) 452,293 (10,880) 240	\$	(1,033,601) (128,791) (8,419)	\$	(1,240,541) (43,454) (24,638)
Net cash used in investing activities	\$	(45,711)	\$	(1,170,811)	\$	(1,308,633)
Cash flows used in financing activities Dividends paid		(493,763)		(458,494)		(529,035)
Net cash used in financing activities	\$	(493,763)	\$	(458,494)	\$	(529,035)
Increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of period	\$	382,473 1,026,636	\$	(116,525) 1,611,906	\$	(585,270) 1,611,906
Cash and cash equivalents, end of period	\$	1,409,109	\$	1,495,381	\$	1,026,636
Cash and cash equivalents Cash on hand and in transit Due from banks and related companies	\$	118,885 1,290,224	\$	149,699 1,345,682	\$	146,203 880,433
Cash and cash equivalents	\$	1,409,109	\$	1,495,381	\$	1,026,636

	Retail, Corporate & Commercial Banking	Trust & Merchant Banking	Insurance Services	Other	Total
UNAUDITED Nine months ended 31 July 2017	_				
Total Revenue	1,183,309	4,082	121,145	2,559	1,311,096
Material non-cash items Depreciation	13,686	-	-	-	13,686
Income before taxation	616,922	2,452	97,349	2,532	719,254
Assets	13,899,506	35,177	1,948,376	8,044,908	23,927,967
Liabilities	18,017,951	571	1,331,920	690,065	20,040,507
UNAUDITED Nine months ended 31 July 2016	_				
Total Revenue	1,077,703	4,028	111,299	2,516	1,195,547
Material non-cash items Depreciation	13,016	16	-	-	13,032
Income before taxation	535,094	3,236	89,227	2,485	630,042
Assets	13,412,801	34,914	2,044,547	7,905,155	23,397,417
Liabilities	17,852,014	635	1,277,361	503,327	19,633,337
AUDITED Year ended 31 October 2016	_				
Total Revenue	1,447,606	3,803	153,491	3,360	1,608,260
Material non-cash items Depreciation	17,700	16	-	-	17,716
Income before taxation	709,942	2,316	124,438	3,326	840,022
Assets	13,275,224	34,729	1,840,534	8,069,755	23,220,242
Liabilities	17,571,183	417	1,302,622	472,483	19,346,705

UNAUDITED Nine months ended 31 July 2017					
Balance as at 31 October 2016	267,563	667,882	3,156	2,934,936	3,873,537
—— Net income for the year	-	-	-	506,529	506,529
Other comprehensive income, net of tax - Revaluation of available-for-sale					
investments - Remeasurement of defined benefit	-	-	901	-	901
obligation Total comprehensive income	-	-	901	256 506,785	256 507,686
<u> </u>				223,.22	
Transactions with owners, recorded directly into equity Transfer to statutory reserve		10,150		(10,150)	
•	-	10,150	-		
Dividends paid	-	10,150	-	(493,763) (503,913)	(493,763 (493,763
Balance as at 31 July 2017	267,563	678,032	4,057	2,937,808	3,887,460
UNAUDITED					
Nine months ended 31 July 2016 Balance as at 31 October 2015	267,563	637,563	(2,524)	2,832,453	3,735,055
Net income for the year	-	-	-	466,827	466,827
Other comprehensive income, net of tax - Revaluation of available-for-sale					
investments - Remeasurement of defined benefit	-	-	2,791	-	2,79
obligation Total comprehensive income	-	-	2,791	17,901 484,728	17,901 487,519
Transactions with owners, recorded directly					
into equity Transfer to statutory reserve	-	30,000	-	(30,000)	
Dividends paid	=	30,000	-	(458,494) (488,494)	(458,494 (458,494
Balance as at 31 July 2016	267,563	667,563	267	2,828,687	3,764,080
_					
AUDITED Year ended 31 October 2016					
Balance as at 31 October 2015	267,563	637,563	(2,524)	2,832,453	3,735,055
Net income for the year	-	-	-	625,225	625,225
Other comprehensive income, net of tax - Revaluation of available-for-sale					
investments - Remeasurement of defined benefit	-	-	5,680	=	5,680
obligation Total comprehensive income	-		5,680	36,612 661,837	36,612 667,517
Transactions with owners, recorded directly					
into equity Transfer to statutory reserve	-	30,319	-	(30,319)	
Dividends paid				(529,035)	(529,035
_	-	30,319	-	(559,354)	(529,035
Balance as at 31 October 2016	267,563	667,882	2 450	2,934,936	3,873,537

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (STATED IN \$'000)

Significant Accounting Policies:

<u>Basis of preparation</u> <u>These financial statements, in all material aspects, have been prepared in accordance with</u> International Financial Reporting Standards. The accounting policies used in the preparation of the financial statements are the same as were followed in the financial statements as at $\frac{1}{2}$ 31 October 2016.

Comparative information

Comparative amounts in the Consolidated Statement of Income have been restated to conform to presentation changes in the current financial period.